

June 11, 2013

Honorable Dianna Spieker
Tom Green County Treasurer
112 W. Beauregard
San Angelo, Texas 76903

Re: Renewal Agreements

Dear Dianna:

Per our conversation, I have enclosed two original copies of the renewal Memorandum of Understanding and the Addendum to add a concurrent user agreements. As I mentioned to you previously, once the Addendum is signed we will install the user and not begin billing for this service until October services. Please have the Judge sign all copies and return one copy of each back to us. I have included a return envelope for your convenience.

Since our inception, Indigent Healthcare Solutions has never had a price increase for our core software product. Unfortunately, some of the strategic products we license from other vendors do not share our same conservative values. One such product is the CPT Codes, which we license from the American Medical Association (AMA). For several years IHS has been supplementing the cost our customers pay for CPT Codes. Our customers have been paying \$10.00 per month, per concurrent user while the AMA has been charging IHS \$13.50.

On February 6, 2013, we received notice (copy enclosed) that the AMA will once again raise their licensing fees from \$13.50 to \$14.00 per month per concurrent user. This has caused IHS to increase the monthly fee you pay to us for CPT codes from \$10.00 to \$14.00 per concurrent user, thus a total monthly increase of \$20.00 per month. In April, Robert Baird flew to Chicago to meet with representatives of the AMA to explain the pain that even such a small increase would cause our customers. For some reason, the AMA was not persuaded.

The good news is that with the approval of this Memorandum of Understanding, we will continue to subsidize your fee as the AMA continues to increase the fees charged to \$14.50 beginning in January 2014. Your price will be locked in at \$14.00 per concurrent user for CPT codes.

If you need anything else, please do not hesitate to call me toll free at (800)834-0560. Thank you for your business and we look forward to serving you for years to come.

Thank you,



Tonya Robison
Office Manager

2040 North Loop 336, Suite 304
Conroe, Texas 77304
(936) 756-6720
(936) 756-6741 Fax

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The per user rate for use of CPT Editorial Content in a product will rise to \$15.00 for all licensees by 2015. The proposed schedule of increases is as follows:

For distribution of Electronic Licensed Products during the period:
April 1, 2013 through December 31, 2013:
Annual release of CPT Editorial Content distributed -
\$14.00 per User per Electronic Licensed Product

For distribution of Electronic Licensed Products during the period:
January 1, 2014 through December 31, 2014
Annual release of CPT Editorial Content distributed –
\$14.50 per User per Electronic Licensed Product

For distribution of Electronic Licensed Products during the period:
January 1, 2015 through December 31, 2015
Annual release of CPT Editorial Content distributed –
\$15.00 per User per Electronic Licensed Product

If Indigent Healthcare Solutions wishes to renew its license agreement, please contact me at your earliest convenience to:

- Confirm existing licensed product(s)
- Add new licensed products
- License additional content for existing products (AMA's versions of ICD-9-CM and HCPCS, *CPT*[®] *Assistant* and/or *CPT*[®] *Changes*).
- Satisfy licensed product review requirements

If Indigent Healthcare Solutions will no longer distribute products containing CPT[®] content, please send us a letter giving the date of final distribution so that we may close our file.

Sincerely,

Yolanda Elion, MBA
Licensing Manager
Intellectual Property Services
312 464-2566 (p)
312 464-5131 (f)
Yolanda.elion@ama-assn.org

American Medical Association 515 N. State St. Chicago IL 60654
(312) 464-5000 www.ama-assn.org

Memorandum Of Understanding

This Memorandum of Understanding (MOU) is by and between Indigent Healthcare Solutions, hereinafter called "IHS" and **Tom Green County, Texas**, hereinafter called "Client".

This MOU is intended to document that both parties intend to extend for an equal period of time and for additional price considerations of \$4.00 per month, per concurrent user to reflect the new licensing fees charged by the American Medical Association (AMA) for CPT and ICD-9 Codes.

The following documents which are effective until October 1, 2013.

- Data Processing Services Agreement
- Attachment A To The Data Processing Services Agreement
- Attachment B Non Exclusive License Agreement
- Schedule A To Non Exclusive License Agreement
- Business Associate Agreement
- Addendum To The Data Processing Services Agreement For Red Book Codes
- Addendum To The Data Processing Services Agreement For CPT Codes
- Amendment To The Data Processing Services Agreement For Medicaid Power Search
- Addendum To Data Processing Services Agreement - Imaging/Photo Capture Software

Such an extension is provided for in Section 2 "TERM" of the Data Processing Services Agreement. Upon execution of this MOU by both parties, the aforementioned documents shall be extended for a period of two (2) years beginning October 1, 2013 until October 1, 2015.

This MOU shall become effective when executed and except as modified herein, all of the Terms and Conditions of the listed agreements shall remain in full force and affect.

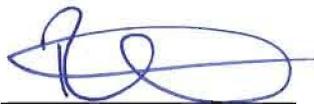
Client



Hon. Mike Brown
County Judge

June 25, 2013

IHS



Robert Baird
President

6/6, 2013

**** Addendum to Data Processing Services Agreement ****

In accordance with the Terms and Conditions of the Data Processing Services Agreement between Tom Green County (Client) and Indigent Healthcare Solutions Ltd., (IHS), this Addendum shall document the addition and upgrade of concurrent users to the Client.

For the additional monthly consideration of \$457.00¹, IHS shall license one (1) additional “concurrent” user. IHS shall install the additional concurrent user effective October 1, 2013.

This Addendum shall become effective when executed and except as modified herein, all of the Terms and Conditions of the aforementioned Data Processing Services Agreement shall remain in full force and effect.

Tom Green County

Indigent Healthcare Solutions



Hon. Mike Brown
County Judge

Robert Baird
President

Date: June 25, 2013

Date: _____, 2013

¹ Includes the \$14.00 CPT Licensing Fee

June 11, 2013