

May 19, 2011

Tom Green County

Re: Authorized Schneider Electric Continuum Building Automation/Access Control System Sole Provider

To Whom It May Concern:

Schneider Electric (formerly TAC Americas) is a global manufacturer and marketer of commercial, industrial, and institutional Integrated HVAC Control Systems, Access Control Systems, and Digital Video Management Systems and Services. Ener-Tel Services, Inc. provides factory commissioning and warranty support for the full range of Continuum products, as well as direct aftermarket services to existing building owners and end-users. Ener-Tel Services located at 4512 Adobe Drive, San Angelo, TX, is the only Schneider Electric Continuum Systems Integrator for Tom Green County.

Ener-Tel Services must meet stringent company requirements including financial stability, engineering, sales and system support staffing requirements. Additionally, they are required to have their staff attend extensive factory training classes. I am pleased to report that Ener-Tel Services has met or exceeded all our requirements for many years. Ener-Tel Services is the only authorized service provider for warranty and repair of Continuum products for Tom Green County.

Please feel free to contact me at the telephone number listed below should you have any further questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "Kevin Brown".

Kevin Brown, CEM
Regional Sales Manager
972-323-3034