



...we're on it.

Ener-Tel Services Inc.
4512 Adobe Drive
P.O. Box 5290
San Angelo, Texas 76902-5290
Telephone : (325) 658-8375
Facsimile : (325) 653-2936

March 17, 2009

Johnny Grimaldo
Tom Green County
113 W. Beauregard
San Angelo, TX 76903

Regarding: Courthouse and Justice Center – Security Equipment

Mr. Grimaldo,

Currently the equipment at the Tom Green County Court House and Justice Center is under product warranty. Ener-tel Services will not be able to keep the current warranty if it is altered or moved except by Ener-Tel a Pelco Certified dealer.

We proposed additional equipment to Sergeant J. Mild in the past month that will integrate as well as maintain the same product name (Pelco) and warranty. Keeping this equipment the same is paramount to the extended warranty and to the programming of the DVRs.

Thank you for considering us for your security needs. If we can provide any further information, please contact me.

Sincerely,

ENER-TEL SERVICES INC.
Zane Crouch
Account Executive



AUDIO / VIDEO SOLUTIONS

AUTOMATION / CONTROLS

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March 2, 2009

Tom Green County Courthouse
Sergeant Jeannie Mild
112 Beauregard
San Angelo, TX 76903

Sergeant Mild:

Thank you for considering Ener-Tel as your security integrator. We propose add cameras to the Tom Green County Courthouse. Our equipment is based on our discussion March 6, 2008. Below is a list of materials that will be utilized for this installation.

- (10) Pelco Indoor Mini Spectra Pan Tilt Zoom Cameras
- (1) Pelco Desk Top PTZ Controller
- (1) Pelco 20 Amp Power Supply
- Wire and Raceway Installation
- Installation labor

The cost for the above service is Twenty three thousand nine hundred ninety and 00/100 dollars, (\$23,990.00), which does not include sales tax. We can substitute fixed cameras in the place of the PTZs if a lower price is needed. This proposal does not include, recorders, full conduits, existing part warranty, painting, patching, or coring of concrete.

Thank you for considering Ener-Tel as your solutions provider, if you have any further questions please feel free to contact me.

Sincerely,
Zane Crouch
Ener-Tel Services Inc.

Accepted By

Date

Solutions Integrator for Building Automation Technology
Fire - Security - CCTV - HVAC Control - Asset Tracking - Media Retrieval
Audio - Intercom - Fuel Tank Monitoring - Nurse Call

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